

DISCLOSURES





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21731 Ventura Blvd #165 Woodland Hills, CA 91364

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AMERICAN ACADEMY OF AUDIOLOGY



The Power to Practice



Transforming Interprofessional Healthcare







The most Passionate Audiologist inthe World



"YOU CAN'T WIN UNLESS YOU LOVE WHAT YOU DO & IF YOU LOVE WHAT YOU DO, NO ONE CAN CRUSH YOU!"

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PROS & CONS OF PRIVATE PRACTICE

CONS OF PRIVATE PRACTICE

CONS









West Valley Hearing Center

21731 Ventura Blvd Suite 165, Woodland Hills, CA

$5.0 \pm \pm \pm \pm 131$ reviews (i)



Laurie Rudner 1 review

★★★★★ 2 weeks ago NEW

Dr. Gosalia was wonderful. He explained everything thoroughly. I appreciate the time he spent with me and I never felt rushed.







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PROS OF PRIVATE PRACTICE



Yes, but not owner









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FACE FORWARD

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INTERNATIONAL

AMERICAN ACADEMY OF AUDIOLOGY FOUNDATION



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PHILANTHROPY

2013 **BEST OVERALL** DANCE Dancing with the Local Stars Fort Vancouver Trust



PHLANTHROPY Mt. St. Helens Circle

(\$50,000 - \$99,999) Anonymous (2) Bank of America Foundation **Beaches Charity Fund** Bob and Karen Bernhardt Brett and Patti Bryant Ann Bump Cherry City Electric Columbia Machine, Inc. Crafts Americana Group, Inc. Mary and Dale Denny **ERISTAND** - Kevin and Annemarie Ryan **Emergency Medicine** Associates, P.C. Foy Industrial Electric Corp. Drs. Allen and Cassie Gabriel Dr. Amit and Charmi Gosalia, Audiology Clinic, Inc. JMJJA



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DR. AMIT GOSALIA "Philanthropy is not about money, it's about feeling the pain of others and caring enough about their needs to help."





DR. BHARAT PATEL On my birthday April 2nd, our whole family testing negative for COVID-19.

"What would life be like if we did not attempt anything new?"



DR. NITIN SHAH "I'm working on Chromebooks distribution to school children, raising funds for **United Sikh Mission who** are serving 1500 to 3500 meals daily, giving groceries every weekend in Artesia and Buena Park. have four blood drives and helped donate 1100 KN95 masks to Long Beach VA Medical Center. Trying to help!"





DR. JIGNESH PATEL "Not all storms come to disrupt your life. Some come to clear your path."



DR. ELIZABETH PAUL "The most beautiful roses bloom after the bush is pruned."



DR. PARVIN SYAL "They also serve those who stand and wait."



DR. SHIKHA BOSI "Your harshest critics are really very critical of themselves-not you. Beware of creating your own stress. H.O.P.E. Hold **On Pain Ends**"

DR. ANIL SHAH "The earth has begun to breathe and the car keys have gathered dust. I prefer the new world than the world we left behind!"



DR. SWARAJ BOSE "Future is always bright."





DR. AMIT GOSALIA "Philanthropy is not about money, it's about feeling the pain of others and caring enough about their needs to help."



HERE IS NOTHING **S REWARDING** AS GIVING **IEALTHCARE TO** SOMEONE IN EED.



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BUSINESS OF PRIVATE PRACTICE





BALANCE SHEET



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21731 Ventura Blvd #165 Woodland Hills, CA 91364

(818) 222-9451 info@westvalleyhearingcenter.com





Did you know that audiologists complete an undergraduate degree and then complete a 4-year doctorate degree to become an audiologist? The first 3 years are didactic, on-campus learning with off-site internships beginning in the 2nd year, culminating in a full 4th year externship/residency in the field. At West Valley Hearing Center, both Dr. Rosner and Dr.Gosalia have Doctorates in Audiology, and Lizette is our 4th year Audiology **Resident!** If your patients complain of hearing issues and/or tinnitus, call us at (818) 222-9451 to schedule their evaluation.







Dr. Jane Rosner Audiologist

Dr. Amit Gosalia

Lizette Lopez Audiologist Audiology Resident



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RENT INSURANCE PAYROLL TAXES STAFF **OVERHEAD STUDENT LOAN PAYMENTS**







\$1,000,000\$2500 X 400 400/12 34/4 8.5/5 1.7 PER DAY!



34 HEARING AIDS/MONTH ASP = \$2500\$85,000/MONTH \$1,000,000/YEAR **34 HEARING AIDS/MONTH** AVG COGS = \$900\$30,600/MONTH

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REVENUE



\$367,200/YEAR

\$1,000,000

\$367,200

\$632,800



RENT INSURANCE PAYROLL TAXES STAFF **OVERHEAD STUDENT LOAN PAYMENTS**





SALARY +**COMMISSION?** OR **BONUS?**



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Amit Gosalia, AuD

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@DrGosalia



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